



AUTHORIZATION TO PROCEED FOR THE 2020 HURRICANE SEASON

The 2020 Hurricane Season is upon us. In preparation for this season, we are sending all our valued *Servello Landscape Solutions* customers the Authorization to Proceed Form.

*Prices advertised are only for those who submit their Authorization to Proceed For the 2020 Hurricane Season. **BONUS:** Properties with submitted Authorizations will also benefit from Priority Attention in the order the Authorization Forms are received. If we do not have authorization, we cannot respond until we receive it.

Thank you very much for your cooperation.

AUTHORIZATION TO PROCEED FOR THE 2020 HURRICANE SEASON FORM

The undersigned, _____ (please print name and last name),
as an authorized agent for _____ (Property Name)

Hereby authorizes work to proceed based on \$55.00* per man hour and \$35.00* per hour for basic equipment costs. The use of the bucket will be \$75.00* per hour and \$65.00* per hour for the large loader. Dump fees will be assessed. All invoicing will be directly billed to the property and late fees will be applicable should payment exceed thirty (30) days.

The undersigned further releases *Servello Landscape Solutions* from subsequent damage in attempts to remove tree debris from vehicles, buildings, etc. resulting from hurricanes.

Signature

Date

Harmony Community Development District

Landscape/Grounds Maintenance Services

PROPOSAL PRICING FORM Exhibit A

Proposal Form: 4/28/2020

TASK	Year 1	Year 2	Optional Year	Optional Year
	October 1, 2020 - September 30, 2021	October 1, 2021 - September 30, 2022	October 1, 2022 - September 30, 2023	October 1, 2023 - September 30, 2024
Turf Care - Bahia				
Mowing/Blowing	\$59,221.10	\$60,109.42	\$61,011.06	\$61,926.22
Edging	\$9,543.93	\$9,687.09	\$9,832.39	\$9,979.88
Fertilization	\$10,007.14	\$10,157.25	\$10,309.61	\$10,464.25
Disease and Insect Control	\$3,335.71	\$3,385.75	\$3,436.54	\$3,488.08
Pest Control	\$1,668.90	\$1,693.94	\$1,719.35	\$1,745.14
Subtotal	\$83,776.78	\$85,033.44	\$86,308.94	\$87,603.57
Turf Care - Bermuda				
Mowing/Blowing	\$639.01	\$648.60	\$658.33	\$668.20
Edging	\$456.31	\$463.16	\$470.11	\$477.16
Fertilization	\$165.64	\$168.12	\$170.64	\$173.20
Disease and Insect Control	\$55.21	\$56.04	\$56.88	\$57.73
Pest Control	\$27.61	\$28.02	\$28.44	\$28.87
Subtotal	\$1,343.78	\$1,363.94	\$1,384.40	\$1,405.16
Turf Care - St. Augustine				
Mowing/Blowing	\$81,903.61	\$83,132.16	\$84,379.14	\$85,644.83
Edging	\$33,855.89	\$34,363.73	\$34,879.18	\$35,402.37
Fertilization	\$20,941.56	\$21,255.68	\$21,574.52	\$21,898.14
Disease and Insect Control	\$13,961.04	\$14,170.46	\$14,383.01	\$14,598.76
Pest Control	\$11,185.30	\$11,353.08	\$11,523.38	\$11,696.23
Subtotal	\$161,847.40	\$164,275.11	\$166,739.23	\$169,240.32
Turf Care - Zoysia				
Mowing/Blowing	\$3,684.76	\$3,740.03	\$3,796.13	\$3,853.08
Edging	\$2,119.07	\$2,150.85	\$2,183.12	\$2,215.86
Fertilization	\$925.43	\$939.31	\$953.40	\$967.70
Disease and Insect Control	\$616.95	\$626.20	\$635.60	\$645.13
Pest Control	\$493.56	\$500.96	\$508.48	\$516.11
Subtotal	\$7,839.76	\$7,957.36	\$8,076.72	\$8,197.87
Sport Turf				
Mowing/Blowing	\$2,468.62	\$2,505.65	\$2,543.23	\$2,581.38
Insecticides	\$801.88	\$813.91	\$826.12	\$838.51
Herbicides	\$538.00	\$546.07	\$554.26	\$562.58
Fungicides	\$538.00	\$546.07	\$554.26	\$562.58
Fertilization	\$896.67	\$910.12	\$923.77	\$937.63
Subtotal	\$5,243.17	\$5,321.81	\$5,401.64	\$5,482.67
Ground Covers				
Pruning/Edging	\$7,199.82	\$7,307.82	\$7,417.44	\$7,528.70
Disease and Pest Control	\$959.98	\$974.38	\$988.99	\$1,003.83
Weed Control	\$10,399.74	\$10,555.74	\$10,714.07	\$10,874.78
Fertilization	\$1,119.98	\$1,136.78	\$1,153.83	\$1,171.14
Subtotal	\$19,679.52	\$19,974.71	\$20,274.33	\$20,578.45
Shrub Care				
Pruning	\$42,017.48	\$42,647.74	\$43,287.45	\$43,936.77
Mulching	\$60,201.23	\$61,104.25	\$62,020.81	\$62,951.12
Disease and Pest Control	\$3,734.27	\$3,790.29	\$3,847.14	\$3,904.85
Fertilization	\$6,536.06	\$6,634.10	\$6,733.61	\$6,834.62
Weed Control and Debris	\$26,299.96	\$26,694.46	\$27,094.88	\$27,501.30
Subtotal	\$138,789.00	\$140,870.83	\$142,983.89	\$145,128.65
Tree Care				
Pruning	\$27,103.98	\$27,510.54	\$27,923.20	\$28,342.05
Tree Basins	\$10,205.21	\$10,358.29	\$10,513.67	\$10,671.37
Fertilization	\$8,131.20	\$8,253.16	\$8,376.96	\$8,502.61
Subtotal	\$45,440.39	\$46,122.00	\$46,813.83	\$47,516.04
Annuals/Seasonal Flowers	\$12,046.21	\$12,226.91	\$12,410.31	\$12,596.47
Subtotal	\$12,046.21	\$12,226.91	\$12,410.31	\$12,596.47
Grand Total	\$476,006.02	\$483,146.11	\$490,393.30	\$497,749.20
	\$959,152.13	Two-Year Total	\$1,947,294.63	Four-Year Total

1. The amounts listed above are fixed fees for the time periods noted. The fixed fee shall include the Contractor's profit, general overhead, and all costs and expenses of any nature whatsoever (including, without limitation, trench safety, labor, equipment, materials, and all taxes).
2. Refer to the scope of services for the specific description and frequency of the services to be provided.
3. Invoices will be submitted monthly, prorated, based on the above fees.